

# Speaker Bio



## Tim Skarda

Tim Skarda is President and Founder of Allied Business Group, Inc., a mergers and acquisitions and business valuation firm in Leawood, Kansas.

Accredited as a Certified Business Intermediary (CBI) by the International Business Brokers Association (IBBA), Tim has successfully completed business sale transactions in a wide range of industries, including manufacturing, construction, wholesale distribution, retail and B2B service companies.

Initially looking to acquire his own company, Tim first began interacting with local business brokers in 2001. He soon realized that many brokers he spoke with lacked the financial sophistication, business acumen and innovative marketing skills needed to manage sale transactions of companies with more than \$1 million in annual revenue. In 2002, he founded Allied Business Group and, since inception, Allied has closed more than 35 transactions to date.

Prior to forming Allied Business Group, Tim was an active owner of Skarda Equipment Company, Inc., a wholesale distributor of industrial automation equipment. This experience gave Tim a keen understanding of the unique challenges that small and medium sized business owners face.

Tim received a bachelor's degree in business administration and an MBA in finance from the University of Kansas. He is an active member of the Association for Corporate Growth (ACG) and the International Business Brokers Association (IBBA).



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