

# VICTOR C. PANUS, JR.

Licensed in Missouri and Kansas

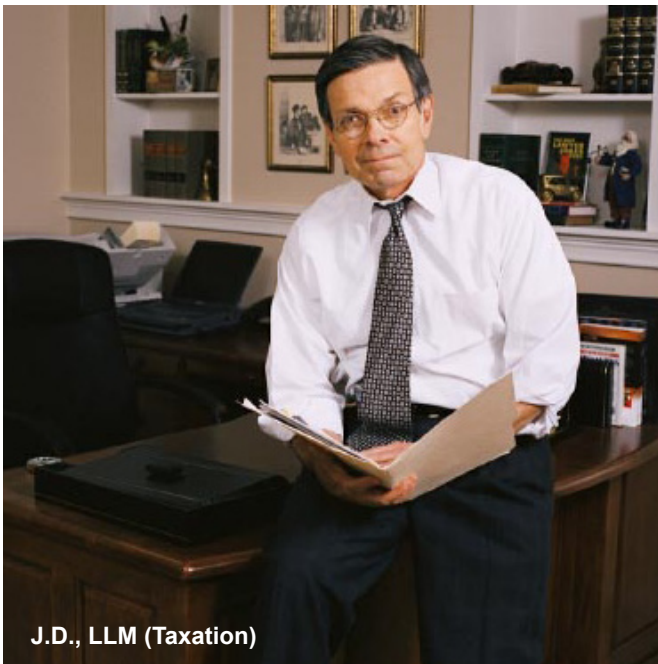


## PANUS LAW FIRM, L.L.C.

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J.D., LLM (Taxation)

## FAMILY BUSINESS LAWYER ■ ESTATE PLANNER BUSINESS TRANSITION-SALE-SUCCESSION

- Formation of Business Entities
- Buying & Selling Businesses
- Real Estate Transactions & Exchanges
- Asset Protection Planning
- Executive Deferred Compensation
- Personal Estate & Gift Planning
- Shareholder Buy-Sell Agreements
- Business Break-Ups
- Family LLCs & Family LPs
- Business Succession Planning
- Estate & Trust Administration

**Vic Panus** represents privately-owned businesses, families and individuals throughout Missouri and Kansas. In addition, he consults with a broad range of financial service professionals and law firms. In February 2006 he withdrew as a partner in Lewis, Rice & Fingersh law firm to re-establish his own practice.

Owner-led and family-run companies finding themselves at a transition crossroads often engage Vic to help guide the entrepreneurial family through transition-sale-succession. His work in estate-succession planning includes developing and implementing individually-tailored exit strategies, his signature area of expertise. He is versed in federal estate & gift taxation, trust & estate administration, life insurance planning, retirement planning and charitable gift planning. Vic puts his training as a tax lawyer to good use in negotiating third-party business sales.

Vic earned two law degrees at UMKC Law School, a Juris Doctor (J.D.) and a Master of Laws (LL.M.) in Taxation. As a law student he was selected to serve on the Board of Editors of the *UMKC Law Review*. He holds a Certificate in Family Business Advising awarded by The Family Firm Institute, an international, multi-disciplinary association of professionals and academics working in the emerging fields of family business and entrepreneurial wealth management. Vic is a member of the Attorneys for Family-held Enterprises.

Vic has created two powerful and popular strategies to help business leaders define their personal-family goals and achieve their business exit objectives. Since 2005 more than 600 entrepreneurs and their professional advisors have participated in *The Golden Decade Program* and *The Fire Drill Workshop*.

He has authored numerous articles for local publications. In addition, Vic is also a frequent presenter at business organizations, as well as continuing education programs for lawyers, accountants, insurance professionals and financial planners. His recent speaking engagements include presentations to the *Missouri Bar Association*, *National Association of Insurance and Financial Advisors*, *Society of Financial Service Professionals*, *Kansas Bar Association*, *Kansas Society of CPAs*, the *Financial Planning Association of Greater Kansas City*, the *Kansas City Business Brokers Association* and the *Institute for Independent Business*.

Neither the Supreme Court of Missouri nor The Missouri Bar reviews or approves certifying organizations or specialty designations. The choice of a lawyer is an important decision and should not be based solely upon advertisements.

